



SHERIFFS' ASSOCIATION OF TEXAS

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>FORD EXPLORER XLT RWD (K7D) (Specification #07)</u>			
Sewell Ford	2021 Ford Explorer (K7D)	★Longhorn	\$29,131.00
ALT - Rockdale Country Ford	2021 Ford Explorer (K7D)	Longhorn	\$29,455.00
Sewell Ford	2021 Ford Explorer (K7D)	★Lupine	\$29,131.00
ALT - Rockdale Country Ford	2021 Ford Explorer (K7D)	Lupine	\$29,470.00
Rockdale Country Ford	2021 Ford Explorer (K7D)	★Bluebonnet	\$29,130.00
ALT - Sewell Ford	2021 Ford Explorer (K7D)	Bluebonnet	\$29,131.00
Sewell Ford	2021 Ford Explorer (K7D)	★Mockingbird	\$29,131.00
ALT - Sam Pack's Five Star Ford	2021 Ford Explorer (K7D)	Mockingbird	\$29,856.00
Sewell Ford	2021 Ford Explorer (K7D)	★Yellow Rose	\$29,131.00
ALT - Rockdale Country Ford	2021 Ford Explorer (K7D)	Yellow Rose	\$29,455.00
Sewell Ford	2021 Ford Explorer (K7D)	★Armadillo	\$29,131.00
ALT - Rockdale Country Ford	2021 Ford Explorer (K7D)	Armadillo	\$29,553.00



SHERIFFS' ASSOCIATION OF TEXAS

FORD EXPLORER XLT RWD (K7D) **SPECIFICATION #7**

2021 Ford Explorer (K7D)

Additional body and option codes available.

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

1. **MECHANICAL**

- a. Manufacturer's Standard Engine
- b. Rear Wheel Drive
- c. Manufacturer's Standard Transmission

2. **TIRES AND WHEELS**

- a. Manufacturer's standard tires
- b. Manufacturer's standard wheels

3. **WARRANTY**

- a. Bumper to Bumper: 3 year/36,000 mile
- b. Powertrain: 5 year/60,000 mile
- c. Maintenance Plan and Extended Warranty available. Contact dealer for more information.



SHERIFFS' ASSOCIATION OF TEXAS

FORD EXPLORER XLT RWD (K7D) SPECIFICATION #7

2021 Ford Explorer (K7D)

The Ford Explorer (K7D) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Longhorn	★Lupine	★Bluebonnet	★Mockingbird	★Yellow Rose	★Armadillo
BASE PRICE:	\$29,131.00	\$29,131.00	\$29,130.00	\$29,131.00	\$29,131.00	\$29,131.00
DELIVERY TIME:	60 - 120 days	60 - 120 days	90 - 120 days	60 - 120 days	60 - 120 days	60 - 120 days

Please note: Delivery time may extend past the delivery time listed above as a result of delays from the manufacturer.

While the Sheriffs' Association of Texas has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Explorer (K7D)					
DEALER:	Sewell Ford	Sewell Ford	Rockdale Country Ford	Sewell Ford	Sewell Ford	Sewell Ford
ZONE:	★Longhorn	★Lupine	★Bluebonnet	★Mockingbird	★Yellow Rose	★Armadillo
BASE PRICE:	\$29,131.00	\$29,131.00	\$29,130.00	\$29,131.00	\$29,131.00	\$29,131.00

All awarded dealers are required by the SAT Terms and Conditions to offer a minimum 6% discount off MSRP on all available options. For a comprehensive list of all available options on this vehicle please access the SAT procurement website and go to the Vehicle Procurement page. Please contact awarded dealer for your quote. Note: Available options subject to change mid contract by manufacturer.

Order Code Delete Options		Longhorn & Lupine & Mockingbird & Yellow Rose & Armadillo Bluebonnet	
MOC ¹	Delivery Fee – Mockingbird District \$0.00 ¹	NC ¹	Incl.
BLU ¹	Delivery Fee – Bluebonnet District \$0.00 ¹	NC ¹	Incl.
LON ¹	Delivery Fee – Longhorn District \$300.00 ¹	Std ¹	Incl.
YEL ¹	Delivery Fee – Yellow Rose District \$500.00 ¹	Std ¹	Incl.
ARM ¹	Delivery Fee – Armadillo District \$500.00 ¹	Std ¹	Incl.
LUP ¹	Delivery Fee – Lupine District \$300.00 ¹	Std ¹	Incl.

Order Code Add Options		Longhorn & Lupine & Mockingbird & Yellow Rose & Armadillo Bluebonnet	
K8D ¹	Ford Explorer XLT 4WD	Std ¹	\$1,395.00 ²
K8D ²	\$30,526.00 ¹		
	Optional equipment - specify		NA
	Optional equipment - specify		NA
	Optional equipment - specify		NA
	Optional equipment - specify		NA
	Optional equipment - specify		NA



SHERIFFS' ASSOCIATION OF TEXAS

FORD EXPLORER XLT RWD (K7D) SPECIFICATION #7

2021 Ford Explorer (K7D)

(Alternate Dealer Option)

The Ford Explorer (K7D) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	Longhorn	Lupine	Bluebonnet	Mockingbird	Yellow Rose	Armadillo
BASE PRICE:	\$29,455.00	\$29,470.00	\$29,131.00	\$29,856.00	\$29,455.00	\$29,553.00
DELIVERY TIME:	90 - 120 days	90 - 120 days	60 - 120 days	90 - 120 days	90 - 120 days	90 - 120 days

Please note: Delivery time may extend past the delivery time listed above as a result of delays from the manufacturer.

While the Sheriffs' Association of Texas has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Explorer (K7D) (ALTERNATE DEALERS)					
DEALER:	Rockdale Country Ford	Rockdale Country Ford	Sewell Ford	Sam Pack's Five Star Ford	Rockdale Country Ford	Rockdale Country Ford
ZONE:	Longhorn	Lupine	Bluebonnet	Mockingbird	Yellow Rose	Armadillo
BASE PRICE:	\$29,455.00	\$29,470.00	\$29,131.00	\$29,856.00	\$29,455.00	\$29,553.00

Bluebonnet
Bluebonnet

All awarded dealers are required by the SAT Terms and Conditions to offer a minimum 6% discount off MSRP on all available options. For a comprehensive list of all available options on this vehicle please access the SAT procurement website and go to the Vehicle Procurement page. Please contact awarded dealer for your quote. Note: Available options subject to change mid contract by manufacturer.

Order Code Delete Options		Longhorn & Lupine & Yellow Rose & Armadillo	Mockingbird	
MOC ²	Delivery Fee – Mockingbird District \$0.00 ²	Incl.	NC ²	NC
BLU ²	Delivery Fee – Bluebonnet District \$0.00 ²	Incl.	NC ²	NC
LON ²	Delivery Fee – Longhorn District \$300.00 ²	Incl.	Std ²	NC
YEL ²	Delivery Fee – Yellow Rose District \$500.00 ²	Incl.	Std ²	NC
ARM ²	Delivery Fee – Armadillo District \$500.00 ²	Incl.	Std ²	NC
LUP ²	Delivery Fee – Lupine District \$300.00 ²	Incl.	Std ²	NC

Order Code Add Options		Longhorn & Lupine & Yellow Rose & Armadillo	Mockingbird	
K8D ¹	Ford Explorer XLT 4WD	\$1,395.00 ¹	Std ²	\$1,395.00 ³
K8D ²	\$30,526.00 ²			
K8D ³				
Lightbar ³	Optional equipment - specify Amber Blue Lightbar ³	NA		\$1,460.00 ³
Lightbar2 ³	Optional equipment - specify Amber Blue Lightbar with TA ³	NA		\$2,760.00 ³
SLP ³	Optional equipment - specify Safety Lighting Pkg ³	NA		\$2,416.00 ³
	Optional equipment - specify	NA		

VEHICLE:	Explorer (K7D) (ALTERNATE DEALERS)					
DEALER:	Rockdale Country Ford	Rockdale Country Ford	Sewell Ford	Sam Pack's Five Star Ford	Rockdale Country Ford	Rockdale Country Ford
ZONE:	Longhorn	Lupine	Bluebonnet	Mockingbird	Yellow Rose	Armadillo
BASE PRICE:	\$29,455.00	\$29,470.00	\$29,131.00	\$29,856.00	\$29,455.00	\$29,553.00

| Optional equipment - specify

| NA |